

Convention Agenda

Monday, September 30, 2019

- 8:00 am Golf Registration at Portsmouth Country Club, Greenland, NH
9:00 am Golf Tournament Shot Gun Start
Tournament Sponsored By: Liberty Mutual and Safeco Insurance
Golf Carts Sponsored By: Eastern Alliance
Golf Lunch Sponsored By: Arbella Insurance Group

All Convention Events are at the Portsmouth Harbor Event Center

- 6:30 pm Vegas Night Dinner
Sponsored By: Union Mutual Insurance Group
Hospitality Sponsored By: Patriot Insurance Company
9:45 pm Vegas Night Prize Auction
Prizes Sponsored By: Liberty Mutual and Safeco Insurance

Tuesday, October 1, 2019

- 7:00 am Registration Desk Opens
Sponsored By: Main Street America Group/NGM
7:30 am Breakfast Buffet
8:00 am Annual Trade Show
8:30 am Morning Programs Sponsored By: Concord Group Insurance Companies
NHAIA Annual Business Meeting
9:00 am Morning Program—Exploring CSR Effectiveness presented by Sheldon Snodgrass, steadysales.com
10:00 am Break with the Vendors
10:30 am Morning Program—Sheldon Snodgrass (cont.)
11:30 am Happy Half Hour
Sponsored By: InsurBanc
12:00 Noon Luncheon and Keynote Speakers
Libby Giordano, Director of Seacoast Development, NH Make-A-Wish
John Elias, NH Insurance Commissioner With the Fraud Division
1:15 pm Afternoon Programs Sponsored By: MAPFRE
Education Class— Personal & Commercial Dirty Dozen presented by Judy Durst, NHAIA
2:00 pm Break with the Vendors
2:30 pm Afternoon Program Judy Durst, (cont.)
6:00 pm Chairman's Reception
Sponsored By: Plymouth Rock Assurance
7:15 pm Installation Banquet
Jamie Santo's installation as NHAIA Chairman of the Board of Directors
Entertainment: Jason Merrill & Paul Nardizzi
Sponsored By: INEX Capital & Growth Advisors
Northern United Agents Alliance
Safety Insurance Company
Vermont Mutual Insurance Group
Virtual Insurance Pro
Wine Service Sponsored By: MMG Insurance
Entertainment Sponsored By: Providence Mutual Insurance

Wednesday, October 2, 2019

- 7:30am Morning Program Sponsored By: Utica National Insurance Company
Breakfast Buffet
8:30am Ethics Approved: Advanced NH Laws - Judy Durst, NHAIA